

## Haverford College: Five Year Giving Summary FY2018 - FY2022

	FY2018	FY19	FY20	FY21	FY22
<b>I. Total Gifts Received</b>	<b>\$38,713,105</b>	<b>\$19,438,639</b>	<b>\$24,360,694</b>	<b>\$20,382,244</b>	<b>\$18,518,647</b>
<b>II. Gifts By Purpose</b>					
<b>Current</b>	<b>\$10,380,223</b>	<b>\$9,649,740</b>	<b>\$9,986,871</b>	<b>\$11,555,403</b>	<b>\$9,313,916</b>
Unrestricted	\$5,765,165	\$5,508,807	\$5,785,268	\$7,990,181	\$5,671,287
Restricted	\$4,615,058	\$4,140,933	\$4,201,603	\$3,565,222	\$3,642,629
<b>Capital</b>	<b>\$28,332,882</b>	<b>\$9,788,899</b>	<b>\$14,373,823</b>	<b>\$8,826,840</b>	<b>\$9,204,731</b>
Unrestricted Endowment	\$701,133	\$461,486	\$1,458,975	\$490,097	\$207,092
Restricted Endowment	\$5,601,047	\$5,461,019	\$8,669,445	\$6,158,722	\$8,683,841
Property, Buildings, & Equipment	\$22,030,701	\$3,866,395	\$4,245,403	\$2,178,021	\$313,798
<b>Total</b>	<b>\$38,713,105</b>	<b>\$19,438,639</b>	<b>\$24,360,694</b>	<b>\$20,382,244</b>	<b>\$18,518,647</b>
<b>III. Gifts by Source</b>					
<b>Individuals</b>	<b>\$20,729,010</b>	<b>\$7,181,372</b>	<b>\$11,779,480</b>	<b>\$10,257,895</b>	<b>\$7,680,732</b>
Alumni	\$19,843,263	\$5,963,182	\$9,686,717	\$8,349,483	\$6,415,292
Parents	\$634,095	\$618,518	\$792,110	\$1,595,230	\$887,394
Other Individuals	\$251,653	\$599,671	\$1,300,653	\$313,183	\$378,046
<b>Organizations</b>	<b>\$11,417,979</b>	<b>\$10,011,496</b>	<b>\$10,167,016</b>	<b>\$8,611,806</b>	<b>\$9,601,668</b>
Corporations	\$1,135,212	\$1,370,431	\$1,244,481	\$1,429,894	\$775,846
Foundations	\$5,602,830	\$4,216,347	\$4,424,673	\$3,297,727	\$1,675,371
Other Organizations	\$4,679,937	\$4,424,719	\$4,497,862	\$3,884,186	\$7,150,450
<b>Trusts</b>	<b>\$297,397</b>	<b>\$250,988</b>	<b>\$463,473</b>	<b>\$410,017</b>	<b>\$265,751</b>
<b>Bequests</b>	<b>\$6,268,718</b>	<b>\$1,994,783</b>	<b>\$1,950,725</b>	<b>\$1,102,525</b>	<b>\$970,496</b>
<b>Total</b>	<b>\$38,713,105</b>	<b>\$19,438,639</b>	<b>\$24,360,694</b>	<b>\$20,382,244</b>	<b>\$18,518,647</b>
<b>IV. Alumni Participation - Number of Alumni Donors/Number of Alumni Solicited (Hard and Soft Credit for gifts made)</b>					
Donors/No. Solicited in that fiscal year	45.90%	43.24%	40.94%	37.30%	37.43%
Years (current year plus two prior)	57.95%	56.20%	56.20%	48.78%	47.44%
Donors/No. Solicited in any one or more of 5 Fiscal Years (current year plus four prior)	63.70%	61.85%	65.41%	58.41%	56.26%