

## MORGAN WILLIAMS

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Setti Bank  
456 Fynan Avenue, 10th floor  
Boston, MA 02199

Dear Hiring Manager:

As a senior economics major at Haverford College, I am writing to express my interest in the Risk Analyst position at Setti Bank's Boston location. I first learned about the opening through Don Joe, a Haverford alumnus who works in the office's US Economics division and has been my mentor for years. I understand that the job requires a high-level analytical aptitude to examine and build financial models, as well as the strong interpersonal skills necessary to be an effective team member. My past work experience and academic career at Haverford College, along with all that I have learned from Don, have necessitated these skills, and thus, I believe that I would be a great match for your team.

This past summer, at my fellowship at The Conference Board, an independent business membership and research association best known for its Consumer Confidence Index, I worked with the MidMarkets department. There, I reassessed The Conference Board's model for defining mid-market firms by empirically examining firm revenues and analyzing mid-market literature from academic journals, business press, and one-on-one interviews. I also assisted the sales associates in targeting potential high-growth members by performing regression analysis on firm-level data to study the contributing factors on future firm growth. The Sales Department is now utilizing my findings. Furthermore, at Haverford College, my extensive background in economics and mathematics has also sharpened my analytical skills. Additionally, my position as an Economics Teaching Assistant for the Introduction to Economics course, as well as an upper-level Econometrics course, demonstrates my ability to communicate concepts and ideas clearly.

I recognize that this position at Analysis Group is highly competitive. Still, I am confident that my passion, drive, commitment, and skills would enable me to make a meaningful contribution to your firm's initiatives. Attached is a copy of my resume and transcript. Please do not hesitate to contact me if you have any questions. Thank you in advance for your consideration.

Sincerely,  
Morgan Williams