

David Owens

CURRENT POSITION:

Associate Professor and Chair
Department of Economics
Haverford College

OFFICE ADDRESS:

370 Lancaster Avenue
Haverford, PA 19041
dowens@haverford.edu
610-896-4295
Office: 203A Stokes Hall

TEACHING INTERESTS:

Behavioral Economics
Game Theory
Principles of Economics

RESEARCH INTERESTS:

Experimental Economics
Observational Learning
Overconfidence
Social Preferences

EDUCATION:

2008 PhD: Economics: University of California at Berkeley
Dissertation title: “Broadening the Scope of Experimental Observational Learning Studies.”
Dissertation committee: Shachar Kariv (chair), Matthew Rabin, Teck-Hua Ho

2001 BS: Economics: University of Delaware

PUBLICATIONS:

“An Unlucky Feeling: Overconfidence and Noisy Feedback.” Zachary Grossman and David Owens. *Journal of Economic Behavior and Organization*, November 2012.

“The Control Premium: A Preference for Payoff Autonomy.” David Owens, Zachary Grossman and Ryan Fackler (HC '11). *American Economic Journal: Microeconomics*, November, 2014.

“Lotteries in Dictator Games: An Experimental Study.” David Owens. *The Eastern Economic Journal*, June, 2016.

“Minimax on the Gridiron: Does Play Calling in the National Football League Exhibit an Exploitable Strategy?” with Noha Emara, John Smith and Lisa Wilmer, 2016. Forthcoming in *the Journal of Behavioral and Experimental Economics*.

“Private and Social Learning with Endogenous Timing: An Experimental Analysis,” with Glenn Woroch and Julian Jamison, 2017. Forthcoming in *Strategic Behavior and the Environment*.

WORKING PAPERS:

“Cognitive Load and Mixed Strategies” with John Smith, 2017. *Revision Requested* from the *Journal of Economic Psychology*.

“Process-Specific Risk Preferences” with Rudolph Henkel and John Smith, 2017

“The Sources of Wealth Inequality and Preferences for Wealth Redistribution,” 2016.

“Observational Learning and Payoff Externalities: An Experiment,” 2014.

WORKS IN PROGRESS:

“Wealth Creation and Wealth Redistribution” with John Hamman

“Sitting your Assets: Foul Trouble in the NBA”

“Betting on Yourself and Others” with Zachary Grossman

“An Experimental Investigation of Motivation Crowding Theory,” with Alexandra Ferrara (HC '14) and Zachary Grossman

“Technology Adoption with Endogenous Decision Timing and Payoff Externalities,” with Glenn Woroch and Julian Jamison.

TEACHING:

Haverford College:

Introduction to Microeconomics [101]: S2009.

Introduction to Economics [105]: F2009(2x), F2010, F2012, F2013, S2015, F2015

Intermediate Microeconomics [300]: S2016

Behavioral Economics [314]: F2008, F2009, F2012, F2013, F2014

Psychological Biases and Economic Decisions [371]: S2010, S2011, S2013, S2014, S2015, S2016

Senior Seminar [396A]: F2010, F2012, F2013, F2014, F2015

Senior Thesis Advising [396B]: S2009, S2010, S2011, S2013, S2014, S2015, S2016

University of California, Berkeley:

As Instructor: Principals of Economics (2x)

As Graduate Student Instructor (Teaching Assistant): Game Theory (4x) Behavioral Economics (2x), Principals of Economics (2x), Intermediate Microeconomics

ACADEMIC PRESENTATIONS:

“Process-Specific Risk-Preferences”

Annual Meeting of the Southern Economic Association (SEA), 2016.

Economic Science Association (ESA) North American Annual Meeting, 2016.

Haverford College, 2016.

Lehigh University, 2016

BEEMA Annual Meeting, 2015.

“An Experimental Investigation of Motivation Crowding Theory.”

BEEMA Annual Meeting, 2014.

- “The Sources of Wealth Inequality and Preferences for Wealth Redistribution.”
 Rutgers University, April 2015.
 Western Economic Association International Annual Conference, 2014.
 Haverford College, 2013.
 BEEMA Annual Meeting, 2013.
 BEEMA Seminar, 2013.
 Economic Science Association (ESA) North American Annual Meeting, 2013.
- “Lotteries in Dictator Games: An Experimental Study,”
 BEEMA Seminar, 2012.
 ESA North American Annual Meeting, 2012.
- “The Control Premium: A Preference for Payoff Autonomy,”
 ESA International Annual Meeting, 2011.
 ESA North American Annual Meeting, 2011.
 Annual Meeting of the Southern Economic Association (SEA), 2011.
- “An Unlucky Feeling: Overconfidence and Noisy Feedback.”
 Tri-College Summer Economics Seminar, Swarthmore College, 2010.
 University of Delaware Economics Department Seminar Series, 2010.
 ESA North American Annual Meeting, 2010.
- “Behavioral Economics, Experimental Economics and Observational Learning.”
 Colgate University Undergraduate Research Dinner, 2010.
- “Observational Learning and Payoff Externalities: An Experiment.”
 Colgate-Hamilton Economics Workshop, 2010.
 ESA North American Annual Meeting, 2009.
 Haverford College, 2008.
 Wesleyan University, 2008.
 UC Berkeley Psychology & Economics Seminar, 2007.
 UC Berkeley Psychology & Economics Lunch, 2007.
- “Technology Adoption with Endogenous Decision Timing and Payoff Externalities.”
 UC Berkeley Psychology & Economics Lunch, 2005

AFFILIATIONS

Western Economic Association: 2014-present
 Behavioral and Experimental Economists of the Mid-Atlantic (BEEMA): 2012-present
 International Association for Research in Economic Psychology: 2011-present
 Southern Economic Association: 2011-present
 Eastern Economic Association: 2011-present
 Economic Science Association: 2008-present
 American Economic Association: 2007-present

PROFESSIONAL SERVICE

Investment Advisory Council, Mi3, Haverford College, 2014
 Session Chair, Ursinus ODE Undergraduate Research Conference, 2014
 BEEMA Conference organizational committee, 2013 and 2014
 Discussant, Eastern Economic Association Annual Meetings, 2013

Moderator, Panel on Behavioral Economics and Product Design, Haverford MI3 Conference,
2013

Honors Examiner, Swarthmore College, 2011

Referee: *The American Economic Review*, *Eastern Economic Journal*, *Economic Journal*, *Games, Games and Economic Behavior*, *Journal of Economic Education*, *Journal of Economic Behavior and Organization*, *Journal of Risk and Uncertainty*, *Management Science*

GRANTS AND AWARDS

Mellon Foundation Roots Grant: 2016-2018

Mellon Foundation Seed Grant, 2012, 2013, 2014

Haverford College Faculty Research Fund: 2010, 2011, 2012, 2013, 2014, 2016

IAREP/SABE/ICABEEP Grant, 2012, 2013

Mellon Foundation Brainstorming Grant, 2011, 2012

University of California at Berkeley, XLab Competitive Research Grant, 2006

University of California at Berkeley, Outstanding Graduate Student Instructor Award, 2004

HVERFORD SERVICE

Committees:

Public Policy Forum Planning Committee, 2014-2015

Faculty Representative, Clearness Committee, 2010-2011, 2013-2014

Departmental Representative, Ad-Hoc Economics Search Committee, 2012-2013

Haverford Representative, Mellon Tri-Co Faculty Forum, 2010-2011, 2012-2013

Social Science Representative, Institutional Review Board, 2009-2011

Faculty Representative, Head Men's Soccer Coach Search Committee, 2009

Other:

Faculty Liaison to Men's Lacrosse Team, 2011-2014

Faculty Marshall, 2013 Commencement

Freshman Seminar, Customs Week, 2012, 2014

Consortium on High Achievement and Success (CHAS) – Faculty Representative - 10th Annual
Black and Latino Males Conference, Clark University, 2010

Assistant Men's Soccer Coach, 2008

REFERENCES:

Anne Preston
Department of Economics
Haverford College
apreston@haverford.edu

John Smith
Department of Economics
Rutgers University, Camden
smithj@camden.rutgers.edu

Shachar Kariv
Department of Economics
University of California, Berkeley
kariv@berkeley.edu

Matthew Rabin
Department of Economics
University of California, Berkeley
rabin@econ.berkeley.edu